

Acme Corp — Enterprise Architecture on a Page

Reading frame: Svyatoslav Kotusev's CSVLOD taxonomy (v1.2, 2017). Selected model content, not a complete artefact inventory.
Rows: Business-Focused / IT-Focused. Columns: Rules / Structures / Changes. Zero means no modelled instance in the stated scope.

Fictional worked example - checked 2026-10-21
Model pin: Methodology 7.0.0

Considerations — Business-Focused Rules

Business direction and organisation-held rules, read through selected model records.

POLICY (codex/internal): 0; PRINCIPLE: 1

Selected driver-to-goal links (canon elements):

DRIVER-EU-REG-1 "EU regulatory window for market entry" (external, legal) → GOAL-EU-1 "Launch in 3 EU markets"
DRIVER-COMPETITION-1 "Competitive pressure" (external, economic) → GOAL-EU-1
DRIVER-COMP-1 "Support response time" (internal) → GOAL-OPS-1 "Cut support response time by half"

PRINCIPLE-customer-data-purpose-limitation-1

"Customer Data Purpose Limitation" - held by the organisation.
Order and support data stay within their collected purpose;
marketing profiling requires separate explicit opt-in.

Principles belong in Considerations; this is not a policy count.

Visions — Business-Focused Structures

Capabilities, target states and the operational value chain.

Capability Map (CAPABILITY_MAP-COMPLIANCE-1):

V1 Order Management — maturity 3→3 (V1.1 Order Intake 3→3, V1.2 Order Fulfilment 2→3)
V2 Customer Relationship Management — maturity 2→3
H1 Compliance & Data Protection — cross-cutting, maturity 1→3 (lowest score)

TARGET_STATE: 2

TARGET_STATE-BASE-1 "Current operations — order management, fulfilment, and CRM live" (baseline)
TARGET_STATE-EU-LIVE-1 "EU operations live — three markets, localised CRM and payments"

Activity Network + MILESTONE: no dedicated activity-network view; milestones carried on the Outlines-cell action card (2 milestones, see Outlines)

Process Blueprint (PROCESS_BLUEPRINT-FULFIL-1):

5 stages — Receive order → Allocate inventory → Pick & pack → Ship → Confirm delivery & close
Systems: OMS, CRM. Roles: Customer Support Lead, Operations Lead, Data Protection Officer

Outlines — Business-Focused Changes

A target scenario and the changes and milestones planned to reach it.

scenarios: 1

SCENARIO-EU-GOLIVE-1 "EU Go-Live 2026" - TARGET:
three EU markets and compliance gaps closed; not evidence of achievement.

CHANGE: 3

CHANGE-EU-CRM-1 "Stand up EU-localised CRM and payment processing"
CHANGE-GDPR-COMPLIANCE-1 "Close EU data-protection compliance gaps"
CHANGE-ONBOARD-1 "Rework the customer onboarding journey"

action-card: 1

ACTION_CARD-GDPR-REMEDIATION-1 - planned Q2-Q4 2026
Planned 2026-09-15: MILESTONE-GDPR-ERASURE-CLOSED-1
Cold-storage archive erasure gap closed
Planned 2026-10-31: MILESTONE-GDPR-PREAUDIT-1
Supervisory-authority pre-audit cleared

Standards — IT-Focused Rules

Organisation-issued technical guidance; no technology pattem catalogue is claimed.

INTERNAL_STANDARD (codex/internal): 1

INTERNAL_STANDARD-coding-conventions-1 "Engineering Coding Conventions" — issued by VP Engineering, effective 2026-01-01

POLICY and INTERNAL_STANDARD counts are selected by TYPE under codex/internal/; PRINCIPLE is counted separately.

No NODE or TECHNOLOGY_SERVICE primitives: 0 of each.
No Patterns catalogue or logical data model is represented.

The personal-data blocks panel is in Landscapes: it describes systems and stores, not an organisation-issued standard.

Landscapes — IT-Focused Structures

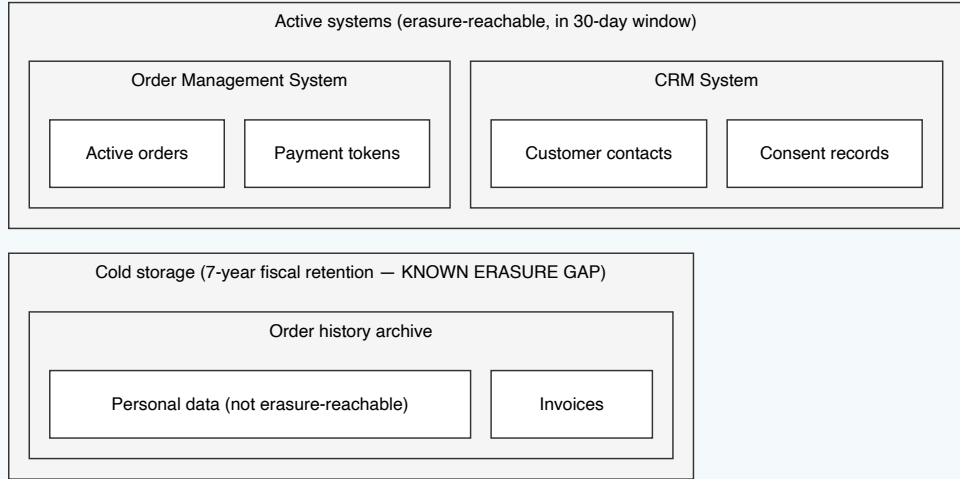
Modelled applications, their integration and the personal-data landscape.

APPLICATIONS_CAT-EU-1: 2 applications, 1 inline integration

OMS (Internal, maturity 3) to CRM (Salesforce, maturity 2).
Outbound REST carries order and erasure events.

No dedicated integration-map view. Business Objects: 1
BUSINESS_OBJECT-CUST-ORDER-1 "Customer order"

Personal-data view: BLOCKS-PERSONAL-DATA-1



Designs — IT-Focused Changes

Solution-level specifications; no SRS or SDD document-view instances are modelled.

SRS / SDD document-views: 0

No instances in this repo. Both are defined in methodology (notations/views/documents/30-srs.md, 31-sdd.md) but not yet modelled here — a counted zero, not a missing primitive.